



News Release

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FOR IMMEDIATE RELEASE

The Grove (UK) installs Datavision Business Intelligence System

**Datavision to consolidate information from
PMS, POS, Spa, Golf, Dining, and Sales & Catering at The Grove, a luxury hotel
near London**

For Immediate Release
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Datavision Technologies, the leader in intelligent solutions for the hospitality industry, has installed their Datavision Business Intelligence System Suite at The Grove in Hertfordshire, England. The Datavision data warehouse consolidates information from PMS, POS, Spa, Sales & Catering, Golf, and Dining, creating a 360° view of resort operations.

Since Datavision extracts data from all key systems, it is used by multiple departments across the property. Revenue managers use Datavision to analyze and report on rooms booking pace, market segmentation, Travel Agent business, in room vs. out of room spend, etc. The spa department uses Datavision to understand their spa booking pace, booking lead times and analyze retail sales. Accounting uses Datavision to streamline their income audit procedures – automatically collect and balance all financial data (rooms, spa F&B, etc.) and produce a weekly report. The Rooms, Sales, Spa and Golf departments all update forecasts on a weekly basis, enabling all departments in the property to understand the future business requirements, prepare for staffing levels and offer promotions accordingly.

Chris Andrews, Chief Financial Officer at The Grove says, “Datavision has opened access to information that we never had before. We have found applications for Datavision across all the areas of the business, Our restaurant managers and chefs’ are particularly benefiting from the system. We can now analyze our business to a much greater degree in a shorter period of time”

“Datavision is proud to be a technology partner of The Grove, a 5 star hotel, golf and luxury Spa mixing traditional elegance and contemporary design.” says Sudharshan Chary, President of Datavision. “Datavision prides itself on delivering the highest levels of white-glove service to our customers, and this install further solidifies our position as the premier vendor of Business Intelligence systems for some of the best resorts globally. We look forward to a long and successful partnership with The Grove.”

Datavision is successfully used at Pebble Beach Company, Biltmore Estate, Sea Island Resort, Hotel Dupont, Ponte Vedra Beach Resorts, The American Club at Kohler, InterContinental The Barclay New York and other premier hotels and resorts around the world. In addition, hotel companies such as Mandarin Oriental Hotel Group, Intrawest Resorts, Great Wolf Resorts, and Tarsadia Hotels and Resorts use Datavision to consolidate and analyze data from multiple sites.

About Datavision Technologies

Datavision Technologies is privately held and based in the Miami area of United States. To learn more about our intelligent solutions and how our customers use Datavision in their daily operations, please visit our corporate website, www.datavisiontech.com, or contact Sherry Marek at 1 (954) 385-0525 ext 113, or [smarek\[at\]datavisiontech\[dot\]com](mailto:smarek[at]datavisiontech[dot]com)

About The Grove

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The Grove- London’s Country Estate – (Conde Nast Traveller’s UK Leisure Hotel 2008 and AA Hotel of the Year, 2005) is just 18 miles from Central London, with stunning contemporary interiors and relaxed friendly service. Sequoia, the spa, was voted Favourite UK Hotel Spa at the Condé Nast Traveller Readers’ Travel Awards. The 18 hole championship golf course hosted the 2006 Amex World Golf Championships. With three restaurants and 300 private acres – including a private OFSTED registered kids club, woodland, formal gardens, a canal, tennis courts, a beach and the kitchen garden in the Walled Garden, the options for quality time are endless. Please visit www.thegrove.co.uk